

## Message Text

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PAGE 01 COPENH 02281 100814Z

12

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 092273

R 091559Z JUL 76

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 2931

INFO AMEMBASSY BONN

AMCOFUL HAMBURG

AMEMBASSY OSLO

AMCONSUL ROTTERDAM

AMEMBASSYSTOCKHOLM

UNCLAS COPENHAGEN 2281

E.O. 11652: N/A

TAGSC BEXP, DA, G, NO, NL, SW,

SUBJECT: PROPOSED ALABAMA/MISSISSIPPI IOGA TRADE MISSION

REF: STATE 167302

1. EMBASSY WOULD WELCOME THE PROPOSED IOGA TRADE MISSION, BUT DOES NOT VISUALIZE GREAT MARKET POTENTIAL FOR THE CHOSEN PRODUCT LINES.

2. THE DANISH FOREST INDUSTRY IS ON A MODEST SCALE COMPARED WITH THAT OF THE OTHER SCANDINAVIAN COUNTRIES. IN THE OPINION OF A RELIABLE TRADE SOURCE, SAWMILL AND WOOD HANDLING EQUIPMENT HAVE A LIMITED MARKET ONLY. DANISH SAWMILLS ARE CONTINUOUSLY BEING SHUT DOWN, AS DANISH LUMBER IMPORTERS TO AN INCREASING EXTENT ARE TURNING TO SAWMILLS IN THE EXPORTING COUNTRIES AS SOURCE OF SUPPLY.

3. DANISH FURNITURE MANUFACTURERS, AS A RULE, DO NOT USE IMPORTED HARDWOOD BLANKS, AS THE WELL DEVELOPED PRODUCTION FACILITIES AND THE HIGH QUALITY STANDARDS SET BY THE INDUSTRY MAKE IT DESIRABLE TO PERFORM THE ENTIRE PRODUCTION PROCESS IN LOCAL PLANTS. HOWEVER, A DEFINIT MARKET EXISTS FOR HARDWOOD LUMBER, SUCH AS OAK, PITCHPINE AND WALNUT. THE

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VALUE OF 1975 IMPORTS FROM THE US WAS: OAK -

553,000DKR, PITCHPINE - 4 MILLION DKR; WALNUT-  
505,000 DKR. TOTAL 1975 IMPORT VALUE THESE HARDWOOD  
TYPES WAS: 26 MILLION, 610 MILLION AND 610,000DKR,  
RESPECTIVELY.

4. DENMARK IS A NET EXPORTER OF WOOD CHIPS AS A  
BY-PRODUCT OF THE PRODUCTION OF PARQUET FLOORING.  
SMALL QUANTITIES ARE IMPORTED FROM NEAR-BY NORWAY,  
SWEDEN AND THE FED. REP. OF GERMANY. FREIGHT  
COSTS WILL PLACE WOOD CHIPS FROM THE US OUT OF THE  
MARKET.

5. PROPOSED DATES PRESENT NO CONFLICT WITH LOCAL  
HOLIDAYS OR OTHER PROMOTIONAL EVENTS.  
DEAN

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## Message Attributes

**Automatic Decaptioning:** X  
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